

501 Galveston St. Wichita Falls, TX 76301

Market & Sales Communication:

Customer Service Bulletin 05012008: Quote Life/Pricing:

Magic Aire Terms and Conditions do not cover quote longevity or pricing. This bulletin serves as a general statement of intention.

Pricing

Magic Aire reserves the right to change prices at any time without notice. However, it is Magic Aire's practice to give 60 days notice of general price increases with specific prices to be published 30 days in advance of effectivity. Individual items may be adjusted at any time to correct errors or reflect changing market factors.

Quote Longevity

<u>Issued from Magic Aire:</u>

Industry standard practice is 30 days. Because of Magic Aire's practice, you can be confident that quotes issued will be good for 60 days unless superseded by a previously announced price increase.

<u>Issued by a contracted Magic Aire Representative:</u>

Provided the quotation accurately reflected current pricing, Magic Aire will honor all quotes up to a maximum job value of \$50,000 for 60 days. If you have a job of greater value and want consideration for inflation protection, please submit job details to your sales manager.